



**Meeting of the Board of Directors of the
Connecticut Lottery Corporation
MEETING TRANSCRIPTION**

Held on

Thursday, October 8, 2020 at 12:00 p.m.

via teleconference

Board Members Present: Robert Simmelkjaer, Board Chair; Wilfred Blanchette Jr.; John Flores; James Heckman; Manny Langella; Margaret Morton; and Michael Thompson (all via teleconference).

Staff Members Present: Gregory Smith, President and CEO; Peter Donahue; Paul Granato; Matthew Stone; and Annmarie Daigle.

I. Welcome:

(R. Simmelkjaer): Good afternoon everyone. My name is Rob Simmelkjaer, I am the Board Chair of the Connecticut Lottery, calling this regular meeting of the Board to order at 12:07 p.m. on Thursday, October 8th. Before we begin I'd like to turn it over to our General Counsel, Matt Stone, to discuss the rules of the meeting we are operating under.

(M. Stone): Thank you Mr. Chair. This is Matt Stone, General Counsel for the Lottery and a reminder that we continue to operate under Governor Lamont's Executive Order regarding public access to meetings. We have the public on a different line listening in, as there is no in-person public attendance for this meeting. That phone line will be taken out of the room when the Board goes into Executive Session and that line will be kept open and active and then brought back into the meeting after the Executive Session. A reminder that speakers should identify themselves by name each time they speak, and this is particularly important for Board members when making motions, seconding motions, voting no or abstaining from a vote, so that the public knows which members took what actions. And finally, this meeting is being recorded, audio only, and we will post the recording transcript on our website after the meeting, which will serve as the meeting minutes. That is all I have, thank you Mr. Chair.

[Mr. Heckman joined the meeting at 12:09 p.m.]

II. Approval of August 13, 2020 Board Meeting Minutes:

(R. Simmelkjaer): Thank you. With that, we'll move on to Item II on the agenda which is approval of the Board minutes from the August 13, 2020 Board Meeting. Are there any questions or comments concerning the minutes? Hearing none, I will ask for a motion to approve the minutes.

(J. Flores): John Flores, so moved.

(M. Morton): Second, Peg Morton.

(R. Simmelkjaer): Thank you very much; all those in favor of approval?

(All): Aye.

(R. Simmelkjaer): Any opposed? The minutes are approved.

III. Lottery Report:

a. Financial Report:

(R. Simmelkjaer): Now we will move on to the Lottery Report, starting with the Financial Report from Mr. Granato.

(P. Granato): Thank you Mr. Chair. Good afternoon Board members, CLC staff, DCP and other guests, this is Paul Granato, Chief Financial Officer.

Before jumping in to the financial statements, I would like to give the Board a quick update on the annual audit with Blum Shapiro. We expect we will have final audited statements sometime in the next two weeks. The delay was outside the Lottery's control as we were waiting for financial information from the Office of the State Comptroller. We have now received that information and we will plan for a meeting with the Finance Committee and our auditors. The auditors will present remotely to the Board at the next meeting. There were no concerns or matters brought to the attention of Management and I look forward to sharing the results of the audit with the Committee and the Board.

Let's take a look at the September results. Sales continue to be very strong for the CT Lottery. Total sales for September were \$113.5 million compared to \$100 million in the prior year, up \$13.5 million from a year ago and 13.5% increase year over year. Sales average \$3.8 million per day versus \$3.3 million in the prior year. We saw strong performance from the instant ticket portfolio, up \$6.2 million from the prior year, the daily numbers games were up \$4.9 million, Keno up \$1.3 million and FastPlay, which is our new instant win terminal game, launched in mid-July, added \$4.0 million.

The multistate games as a group were down modestly from prior year, \$0.5 million and Lotto revenue was down \$2.2 million due to last year's historic Lotto run. If you remember last year we had 22 months without a grand prize winner. The Lotto jackpot grew from \$18 to \$23 million during last year's quarter and the current Lotto jackpot is \$2.5 million and began growing at the June 23, 2020.

Prizes were \$70 million for the month, or 61.4% of total sales, down a full percent from our statistical budgeted payout. The Play 4 games were the driver for the lower payout during the month of September.

The Gross profit for the month was 35.5 million. Total operating expenses were 2.0 million, with 84% of that total representing salaries and wages. We transferred \$34.8 million to the General Fund during the month, exceeding both prior year and budget.

If I reviewed the monthly results of July and August with the Board these comments would be very similar. Year to date our total sales were \$356.2 million compared to \$310.4 in the prior year, up \$45.8 million or 14.8%. Instant tickets totaled \$202.7 million and the daily number games totaled \$74.6 million and Keno added another \$30.3 million for the quarter. These three products account for 86.5% of sales.

The mix of revenue from these three games is stable, as they are not influenced by jackpot amounts, like Powerball and Mega Millions. The multistate games continue to perform below average. The multistate games added \$23.7 million in revenue compared to \$25.7 million in the prior year but fell \$8.8 million below budget. These games continue to be impacted by low draw sales, low jackpot amounts and very

low annuity rates. Sales averaged \$3.87 million per day compared to \$3.37 million in the prior year, an average of \$500,000 per day, every day during the quarter.

Total cost of sales were \$245.5 million, with the majority of that comprised of prize expense. Prize expense was 61% of sales compared to 60.3% in the prior year and below the budgeted 62.5% for prizes. The lottery benefited from the lower prize payouts on the daily number games in both the current and prior year. Retailer commissions at \$19.9 million, and gaming system fees at \$3.9 million were commensurate with the sales increase.

Marketing expenses were \$2.9 million, which is flat with prior year advertising spend and about \$0.5 million under budget. Production expenses were \$1.6 million in both current and prior year. Production expenses primarily relate to the design, delivery and distribution of our instant ticket portfolio. The Lottery generated \$26 million in higher instant tickets sales during the quarter but kept production costs flat due in part to lower contractual costs for instant tickets with our primary vendor.

Gross profit was \$110.7 million for the quarter or 31.1% of sales. Total operating expenses were \$6.1 million or 1.7% of sales, lower than prior year and budget. Operating costs declined in part due to lower travel and fuel costs coupled with lower legal costs.

Through September 30, we transferred \$106.1 million or 29.8% of our sales. General Fund transfers are up \$15 million compared to prior year and \$22.0 million compared to budget.

I commonly look at the results for the quarter and multiply the results times four to project the full year results. That would bring us to \$1.4 billion in total sales and over \$400 million to the General Fund. I caution others to make that same quick calculation since there are obviously a lot of variables, not only the continued pandemic, but also prize expense, the economy, and many other uncertainties. Having said that, we certainly are on pace for a fantastic year.

That concludes my report. I am happy to answer any questions on the audit of the financial statements or on the financial statements for the quarter.

(R. Simmelkjaer): Paul, thank you very much, that was great. This is Rob Simmelkjaer, a couple of quick questions. You said that three games accounted for 87% of sales, the daily numbers, Keno and instant tickets? The \$106 million to the general fund after just three months where does that compare historically? Is that the highest, where would that rank in terms of first quarter transfers?

(P. Granato): I believe it will be our second best first quarter; there was large jackpot in Powerball in August a few years ago that would have driven the results similarly, I believe those results were about the same, \$106 or \$107 million for that quarter. Near the top for sure, Mr. Chair.

(R. Simmelkjaer): Any other questions for Paul? Hearing none. Excellent report, thank you very much.

b. Marketing Report:

(R. Simmelkjaer): Ok. We'll move on to the next item on the agenda, the Marketing Report, Mr. Donahue.

(P. Donahue): Good afternoon Chairman Simmelkjaer, members of the Board, CLC staff and all others listening in. This is Pete Donahue with the Connecticut Lottery. Great numbers from Paul indeed, I'm going to take you through a deeper dive and look at some game-specific numbers, highlights and trends and share some thoughts from the Marketing department. As Paul mentioned sales are very, very strong, we are up overall about 14% year over year for quarter one. Major drivers again are, Keno, daily games, scratch and over \$13 million in sales from our new Fast Play games. That also compares very favorably to our fiscal 2021 budget. Even more importantly are the transfers to the General Fund to support the good

causes throughout the state. As you can see strong sales have put us significantly above FY21 and our budget estimates. Taking look specifically at instant games for quarter one we are over \$200 million for the instant sales which is a very strong quarter. We are seeing weekly sales numbers typically only seen in our very strongest months, around the holidays but we are continuing to see these numbers on a weekly basis and it's good to see. I want to provide more of a deep dive on instants and break it out by price point. That is a snapshot of quarter one versus quarter two, the purple is this year and the last year in green. You can see that the \$1, the \$2, and the \$3 tickets are all down slightly; the \$5 are showing some nice steady growth and the real remarkable thing about that is our Fast Play games launched at \$1, \$2, and \$5 so that is good to see those games relatively stable and holding their own with those Fast Play games out there. The major growth is coming from the \$10, \$20, and \$30 tickets; we continue to see incredibly strong weeks from individual games and collectively at those price points. Powerball and Mega Millions, our national games, as Paul had mentioned, these numbers are down compared to fiscal year 2020. They are so heavily jackpot driven; and we haven't been able to get a large jackpot run, you can see the Powerball jackpots for last year versus this year. We are off a little bit on budget but those numbers are very hard to predict. We have two jackpots that are hopefully at the very beginning of long runs, at \$62 million and \$60 million so we hope those numbers will improve throughout the year.

Keno continues to show consistent growth; we are tracking ahead of last year and budget for quarter one. Fortunately our Keno sales are not as dramatically affected by bar and restaurant shut-downs as they are in many other states. We get about 75 to 80 percent of our Keno sales from traditional retailers, so Keno continues to be very strong. Much like instants, I wanted to break this out a little and give you a picture of weekly sales. This is a chart that is prepared by our Finance department and we see it every week so I thought it was a good snapshot to show you. It gives a good look at the weekly sales broken down through Keno history; solid growth year over year, a very healthy trend. Of note is the dip and the recovery in weeks 35-44 which represents what happened during COVID. No telling where that blue line would have gone but it was nice to see a really nice snap back and that trend on the top, that represents this year and last week was our seventh highest Keno week ever so very strong numbers showing for Keno.

Play 3 and Play 4, Day and Night; also showing very strong sales. We are significantly above last year and doing well against budget. With that, I am going to talk a little about what's new with Fast Play. As you know, Fast Play launched in July and we've had a very successful run in sales. A significant development, we did our first swap out of the new series. We went from Jumbo Bucks to Cash Blast on October 5th. When the system shut down on October 5, it transitioned to Cash Blast, and when these games transition the progressive jackpot rolls to the next series. We were looking like we were going to roll a record jackpot to the new family of games but as luck would have it we had a very lucky winner hit the record jackpot on Sunday afternoon at 4:30, their jackpot win was just under \$170,000. So the starting jackpot for Cash Blast was the minimum of \$5,000, everything transferred over, the funding of that jackpot, it was fully funded by 11:00 on Monday morning and that jackpot continues to roll now and it's over \$40,000. Everything went very smoothly with the first rollover. We have another series planned probably in the January time frame and we will do that drill again, everything worked out very well in the field.

Last time we met I showed you the sketched out version of what our new spot was going to look like. This is our live-action spot that just started running at the beginning of the quarter.

[TV spot plays]

(P. Donahue): That's just a fun way to promote the game, we had a little fun with it, it plays on the point that Fast Play is fast to play; we are hoping you had a chance to see it on TV and looking forward to a lot more activity with Fast Play and continued strong sales.

I thought I would close by giving you a sneak peak of our holiday tickets. We started working on these back in February, the instant ticket team does a great job of designing these tickets and really doing a good job of lining up all the price points so they look nice, there's a sample of what the POS will look like in various formats. I want to give some quick kudos to our instant team, we have all of these games locked, loaded and ready to go for their October 30th launch and we have all of the rest of our games ready throughout the rest of the calendar year. Not every state is in that same position because they did not plan ahead for the strong sales that we are having so sorry for them but great for us and thanks to my instant team for making sure everything is in line. And with that, I'll turn it over to Greg.

(R. Simmelkjaer): Any questions for Pete on the Marketing Report?

(J. Flores): This is John Flores, when bars open up are we anticipating a significant increase in Keno sales?

(P. Donahue): I think that we can certainly anticipate some additional sales because people will be out and I would guess they'd be looking forward to socializing together and Keno is a big part of that. Certainly we can anticipate some additional sales coming from Keno although some of those sales may transition from their play at traditional locations but I think that we can expect a bump when things get back to normal.

(J. Flores): Thank you.

(G. Smith): To add to that answer, this is Greg, many of the social establishments that have bars also have restaurants so they are in some level of operation and selling lottery games whether it's Keno or other games so they are at a lower selling level than they normally are; I think we have about 4 or 5 dozen of our social retailers that have no sales at all.

c. President's Report:

(G. Smith): Moving on to my report. This is Greg Smith, President of Connecticut Lottery. Great numbers, displays and commentary from Paul Granato and Pete Donahue regarding our performance. A couple of added comments relative to theirs, through the first quarter we are about one and a half weeks ahead in our sales so that is a comfortable spot to be in where it's nice to be ahead that we have that many days in the books already ahead of our budget. We are about three weeks ahead in our transfers. Again a very comfortable cushion; if sales performance changes or as we run into a few days in the winter where sales is impacted by weather conditions, we have a nice buffer at this point in time. Thinking of a question that was asked earlier, quarter one is our weakest quarter of the year typically. Our strength in revenue goes in numerical order, quarter one the lowest, quarter four the highest so it's really comfortable to walk into the first quarter being done and being as far ahead as we are. Our budget was a difficult one to assemble – not really sure what to do as far as how things are going to play out by looking at things at the beginning of June but we did not go forward with a low budget for sales or for transfers, we were actually right in line with last year's which had good performance. I don't think our comparison to budget is bad in any way with the thought that we set a lower budget, we did not.

Our Keno sales, that graph that Pete showed, is very nice to see. One of the parts that may be hard for us to duplicate may be the nice bump that happens in January, February, March and April. We did some

really nice promotions for Keno that were a bit focused on being able to be in social establishments; we will see what's available at that point in time but we are in a good position to walk into that time period even if the existing conditions for restricted operations or capacity are still in place.

Moving on to my topics, just a few slides, so far I've mentioned the games are in good condition and the sales are performing nicely. There is still some weakness in the economy that I think is apparent in some of our instant ticket price points, thinking the \$1, \$2, and \$3 games that are down a bit. Those could be the players who are less aggressive in spending \$5 to \$30 on a game and also reflective on some of the jobs that are disappearing or not present in this economy in some of our service level industries. I think if we get some recovery there we should fully expect some additional sales growth at those lower instant ticket price points. I think the same as I mentioned for Keno and the Fast Play sales, once the social establishments get back into a higher capacity.

Regarding staffing, a few updates for you. We continue our steps towards normal operation. Examples of that being our walk-in claims here at headquarters are occurring as normal with some limits on how many people we let into the lobby at one time and also some limits on claim amounts where we won't write a check to a claimant if they could cash it at retail. So if it's a retail-eligible win, we ask them to go to retail but all other eligible prizes of \$600 and higher we will take here at the lottery office. Our field sales staff has begun limited retail calls while wearing protective gear and operating under instructions not to go into crowded or unsafe stores. They are back in the field, all of them have volunteered to take on this role and we've limited their duties to limit their exposure in the different locations either based on time in a store or the number of stores they are visiting. We continue our balance of telework and accommodations for those staff members with children in daycare or in school knowing that the schools are doing either all at home or hybrid operations that impact some of our staff's ability to get to work. On a fun note, we had a modified employee picnic in our parking lot back in September so all the staff members were invited, we held it outdoors with all of the appropriate spacing, we spread ourselves out and took a nice couple of ours to try and introduce a little bit of normalcy back into our work lives. We also continue to do responsible gaming training for our new employees, and then last of all over the past six months we've had eight of our staff retire. We are working on including them in a virtual awards ceremony as many of them came into their last day and were either on intermittent work or had been coming but had a less-than-spectacular sendoff based on the restrictions we are operating on so we are trying to figure out a way to honor them and give them a chance to see everyone whether it is virtual or in person.

We've talked before about the RFP for our gaming system so that RFP just posted the beginning of this week. The Board members were given notice about no contact with vendors so that we are not inappropriately engaging with any vendors whether intentionally nor unintentionally. The Lottery staff operate under those same conditions. A couple of key features for that RFP date-wise are that the proposals are due back in on December 30th and the expectation that we will have a recommendation likely by the middle of April for the successful vendor and the proposal that they've brought forward. The Board will be asked to approve the contract for that system and with that vendor, expecting that next summer once the contract has been negotiated. On a high level point, the RFP, and we expect that contract will contain some stronger communications and partnering with CLC. It will contain some new options for us to consider not just about games but about some of the modules in the gaming system and some options that we can consider deploying into retail or otherwise. Then there are requirements for greater clarity of services, clarity of responsibilities, and clarity of expectations. Certainly light commentary on that but we'll get into it a little more deeply as we move along, once we get the proposals

and also once we have actually completed the contract negotiations and are ready to explain the contract to the Board.

Regarding Government Relations, we are developing our Government Relations plan for the upcoming session and will soon be ready to review that with the Legislative and Games Committee; expecting that outreach to be either later this month or in early November. We have a new staff attorney who will be joining us in late October and that person, with their background, will be helping us with Government Relations but with some changes in our staffing, it should not surprise the Board that we may post a full-time, part-year position for someone who has stronger experience and availability to help us with Government Relations in this upcoming session. It will be hard to understand how this session is actually executed and will it be all the topics and regular operations back on board but we will want to be sure we have strength in our representation and knowing that it's always an employee of the Lottery doing that and not a lobbyist that others that participate in the legislative process can use. I don't want to go into this full session lightly armed, I want to make sure we've got a full contingent of people so as I develop the requirements for this position I will likely be putting that out there so that we can bring someone in to help with that work.

Last of all, some comments about some of the games. The Powerball game group seems to be giving strong consideration to adding a third drawing to what is currently drawn twice a week now. I expect that vote and that potential decision to occur in the month of October, so that will have some impact on us but we don't know when that starting date will be and will certainly provide to you once we know it. The thinking on adding additional draw dates is that our sales are strongest on the date of the draws for any games so the more drawing dates in the week the potential for sales lift occurs. It's been successful and as you may recall we are actually heading in that direction with our Lucky for Life game, bringing that to a daily drawn game. We originally had the plan for Lucky for Life to transition to daily draw in March but the game group asked for reconsideration on that so we are now looking at July 2021 to transition to daily. One of the things that I expect is that if the Powerball decides to change to adding a third day that might impact the timing of Lucky for Life, so not knowing both of those answers we will see how that plays out. We'll have a much better read on that before the end of December, but they are both kind of in flux right now with those decisions on the very near horizon.

A couple of miscellaneous items for you – the Connecticut Council on Problem Gambling is holding their virtual conference this month, October 28th and 29th and the Connecticut Lottery Corporation as usual is one of the high level sponsors of that organization and of this conference. And last of all regarding the gaming system – the issue that we had in July and August that caused some retailer terminals to frequently reboot and freeze up has been resolved back in August by Scientific Games so things have been back in normal operating condition for many weeks now. I just wanted to let all the Board members now that resolution has occurred and we are in discussions with them about how to mitigate issues like that and stay in front of them the best we can.

That completes my comments, are there any questions on any of the topics I've presented?

(R. Simmelkjaer): Thank you very much Greg. This is Rob. You haven't had any positive COVID tests among staff there recently have you, in the last few months?

(G. Smith): No, we've only had one and that occurrence was back in the early half of March, so effectively, no. We continue all of the operating efforts for extra cleaning, mask wearing, spacing and limiting the size of gatherings.

(J. Flores): Greg, this is John Flores. With the Powerball, adding another drawing does that run the risk of lessening the jackpot.

(G. Smith): If you add another drawing it's possible that the jackpot growth between the drawings might not be as large but in some for the week would be more than what two would bring. So the increments of growth may be smaller but the totality of the growth would be greater than normal. One of the concerns that I have regarding frequency with the high jackpot games is different than with the Lucky for Life or Daily Number games because those top prize amounts or fixed, they don't grow. We've been discussing this a while with Powerball and just letting you know the vote is coming up soon, the idea is being brought forward aggressively.

(J. Flores): Thank you.

(R. Simmelkjaer): Any other questions for Greg before we move on? Alright Greg, thank you very much. A quick check on timing, is everyone available to stay on this call for the next 45 minutes or so? I know Manny you said you might have an issue at 1:00 p.m.

(M. Langella): Yes, but I can jump back on; it's a short meeting that I couldn't move, sorry.

(M. Thompson): Rob, this is Michael Thompson, I will need to jump off at 1:30 p.m.

(R. Simmelkjaer): No problem we will manage around that. It might make sense to go into Executive Session now with everyone here and then go back to the Committee Reports since we have some items to talk about that we want everyone involved in. Is that alright Greg, Annmarie?

(G. Smith): Yes.

(R. Simmelkjaer): Great, then I will make a motion now to go into Executive Session.

(M. Thompson): Michael Thompson, second.

(R. Simmelkjaer): All those in favor?

(All): Aye.

(R. Simmelkjaer): Any opposed? So the Board will go into Executive Session and we will mute the public phone line at 12:46 p.m.

(G. Smith): This is Greg, I am going to stay for this Executive Session and Matt Stone, General Counsel will stay for the first two items.

IV. Executive Session:

[Executive Session]

Mr. Langella left the meeting at 1:10 p.m.

Mr. Blanchette joined the meeting at 1:15 p.m.

V. Discussion and Action, if any, on items discussed during Executive Session:

(R. Simmelkjaer): Thank you. We are back in regular session at 1:20 p.m. No actions or votes were taken during the Executive Session.

We do have one resolution that will be proposed on a matter that was discussed in Executive Session. Greg, we need a Board member to make this motion, correct?

(G. Smith): Yes, would you like me to read the resolution so that a Board member can move it?

(R. Simmelkjaer): Yes, please.

(G. Smith): Resolved, that after due consideration, and on the recommendation of the Personnel Committee, the Board of Directors hereby approves the Manager Compensation Plan as presented. This compensation plan is the structure through which Connecticut Lottery Corporation Managers will be compensated annually, pending Board approval. This compensation plan replaces the former plan.

(R. Simmelkjaer): This resolution was presented at the Personnel Committee, was that done in Executive Session?

(G. Smith): Yes.

(R. Simmelkjaer): Does this plan need to be presented in a non-executive, open session at any point?

(G. Smith): That was a draft plan that was brought forward for recommendation, the Committee recommended it so it is still draft until it is approved.

(R. Simmelkjaer): So when will the plan be available for the public to view?

(G. Smith): If and when the Board approves it.

(R. Simmelkjaer): Ok so the Board has seen it in draft, and you've heard the resolution from Mr. Smith s I will ask for a motion to approve the resolution.

(M. Thompson): Michael Thompson, so moved.

(M. Morton): Second, Morton.

(R. Simmelkjaer): Thank you Mr. Thompson and Ms. Morton. All those in favor of the resolution as read?

(R. Simmelkjaer): Aye.

(W. Blanchette): Aye.

(J. Heckman): Aye.

(M. Morton): Aye.

(M. Thompson): Aye.

(R. Simmelkjaer): Any opposed?

(J. Flores): John Flores, opposed.

(R. Simmelkjaer): Mr. Flores opposed. So the motion carries with five votes in favor, one opposed.

Mr. Blanchette left the meeting at 1:25 p.m.

VI. Committee Reports:

a. Executive Committee:

(R. Simmelkjaer): So moving back to up to the Committee Reports. I will start off with a report on the Executive Committee Special Meeting. We met on Thursday, September 10th at 10:00 a.m. We had an Executive Session to discuss some pending claims and litigation. We discussed the Gaming System RFP

time line as well as a draft organizational chart and some potential changes that may take place in the future. No actions or votes were taken. Any questions?

b. Audit Committee:

(R. Simmelkjaer): Next we'll move to the Audit Committee, Mr. Thompson.

(M. Thompson): Thank you Mr. Chair, this is Michael Thompson. The Audit Committee last met on Tuesday the 6th of October and we discussed in Executive Session the matters that the full Board just went through in Executive Session today. We also talked about a state compliance audit status, how all the field work has been completed for the fiscal 2018 and 2019 years that are being audited. There is no draft report yet, once that comes we will be able to review that at that time. We also discussed an IT network test and vulnerability scan process that is being put into place to review systems and security systems with regard to the IT with regard to the lottery. An RFP went out, a company has been chosen and that company is going through its licensing requirements with DCP at this point and so the process has not yet begun. Correct me if I'm wrong Greg, that licensing process may take few weeks? And finally we discussed the RFP relating to the gaming system that you just mentioned Mr. Chair and that Mr. Smith discussed earlier in the meeting. And that was it.

(R. Simmelkjaer): Thank you very much Mr. Thompson. Any questions?

(M. Thompson): I will need to jump off.

(R. Simmelkjaer): Thank you for being here.

Mr. Thompson left the meeting at 1:27 p.m.

c. Personnel Committee:

(R. Simmelkjaer): Next up is the Personnel Committee.

(G. Smith): This is Greg Smith, in Mr. Blanchette's absence, the Personnel Committee meeting that took place on Tuesday was all in Executive Session and it was the same information that the Board just discussed in Executive Session. There were no additional topics or information.

VII. Discussion of Draft Board Meeting Schedule for 2021:

(R. Simmelkjaer): Thank you. Greg do you want to go over the draft meeting schedule that was sent out.

(G. Smith): Just a little bit of information for the Board members and Committee chairs, we do vote on the schedule for calendar year 2021 at the December Board Meeting. For certain Committees such as Legislative and Games where we may want to have some meetings scheduled during session we may schedule them in advance so we will not have to try and schedule them on the fly. It's an opportunity for the Board and Committee chairs to establish a schedule knowing that we can change it as we move through the year. It's an opportunity to review and make changes before the December meeting.

(R. Simmelkjaer): Yes, thank you Greg. I've given feedback on the Executive Committee. I encourage the other Committee chairs to take advantage of that opportunity so that we can have regularity in meeting schedules and the agenda flexibility that comes with that. Thank you very much.

VIII. Adjournment:

(R. Simmelkjaer): With that we have covered the agenda. Can I have a motion to adjourn?

(J. Flores): John Flores, so moved.

(J. Heckman): Jim Heckman, second.

(R. Simmelkjaer): All those in favor?

(All): Aye.

(R. Simmelkjaer): Opposed? Any abstentions? Thank you very much, adjourned at 1:30 p.m.

Respectfully Submitted,

Matthew Stone
Corporation Secretary
CT Lottery Corporation